



October 2014

Linwood - Heidelberg - Wroxeter - Mitchell

Order Desk: 519-698-2082 * Dispatch: 519-698-9928 1-800-265-8735 Fax# 519-698-2719

www.jfm.ca



JFM Welcomes Heather Darrington

Jones Feed Mills is excited to announce the appointment of Heather Darrington to our Dispatch Department. Heather was raised on her family's farm near Elora and lived "just up the road from Larry Bowman". She has a long and successful background in dispatch management and has skills in logistics and process.

Heather's role at Jones will be to assist in the execution of the enormous task of delivering hundreds of orders of feed to JFM Customers each day. Heather will also work on upgrading our processes to meet the demands and requirements of our delivery system today. Heather started with Jones in late August and has spent much of her time meeting and familiarizing herself with the JFM Dispatch Team and our process. Heather resides in Maryhill and together with Russ, have three children and two grandchildren...with the third one on the way! In her spare time, Heather with Russ, enjoys playing music (including organ at her church), spending time at their trailer in Port Elgin and in the past, competing with and against her mother, plowing, at the International Plowing Match! A BIG Welcome to Jones Feed Mills Heather!

Doug Helm attends Zoetis Alberta Feedlot Tour

Last month, Doug Helm, Beef Sales Consultant with Jones Feed Mills, attended through invitation, the annual Zoetis Feedlot Challenge and Tour which was held this year in Lethbridge, AB. Participants toured numerous feedlots including Calhoun Cattle Company

(originally from Bruce County) and Shelter Valley Cattle Feeders, with its sister feedlot near Peterbourough, ON. A tour of Perlich Brothers. Auction Mart saw cattle selling at a premium to needing buyers. The Challenge component of the tour was hosted by Kasko Cattle Company at the Sandy Hill Feedlot and saw area teams competing on pen checking, cattle handling, chute processing, and where all concluded with a written quiz. Congratulations to Zoetis, Doug Helm and all of the competitors on such a successful event! For more information call or text Doug Helm at 519-379-6028.



Shelter Valley Land and Cattle Czar, AB



Ontario Tour Participants Doug Helm, Ron Stevenson (Zoetis), Shaun Glavin (VanOsch Farms),) John Mielhousen (ON Charolais) and Steve Eby (JSE Farms)



Futures

Octob	er 1, 20
Live Ca	attle - §
Dec	183.19
Feb	183.47
Apr	181.56
Jun	170.85
Aug	169.34
Dressed 1	Hogs -
Dec	197.85
Feb	189.76
Apr	189.65
May	192.28
Jun	197.16
	adian \$
December	2014: \$
Source:	Farms.c

Dressed Hogs - \$/ckg

	0
Dec	197.85
Feb	189.76
Apr	189.65
May	192.28
Jun	197.16



Sept 30-Oct 4: World Dairy Expo, Madison, WI Live Stream: www.worlddairyexpo.com

Oct 13 – Thanksgiving Holiday JFM Mills are Closed

Nov 7-16 Royal Agricultural Winter Fair, Toronto, ON

Nov 12 Jones Dairy Producer Meeting Linwood Comm Centre See the JFM November Newsletter and/or your Jones Dairy Sales Rep for more details!

Happy Thanksgiving from Jones Feed Mills!



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Jones STRESSFIGHTER



Talk to a member of the Jones Beef Team about feeding and transitioning your calves this fall and ask how you can receive a Jones barn thermometer.

We Know Beef!

When calves and protein prices are at a premium, every dollar counts!

Use the **Jones STRESSFIGHTER program** to give your calves the start they need.

The Jones STRESSFIGHTER approach:

Knowledgable staff and nutrition teams that can consult on feed & transition.

Feeds that ensure proper protein delivery.

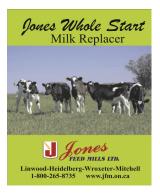
Feeds that use heightened vitamin and mineral levels for stressed calves.

The use of qualified feed ingredients to aid in optimizing rumen health. Feeds available as premix, supplements and complete feeds.

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Jones Whole Start Calf Program

ED MILLS LTD.



Over the past three years JFM nutrition personnel have focused much energy on the development of the JFM Whole Start Calf Program. This program is the results of years of research by the Akey nutrition and research teams. Thousands of calves have and continue to be monitored for their growth and performance through to the milk line. This high results and economical program is available to you. Ask your JFM Dairy Sales Rep for a copy of the newly updated JFM Whole Start Program.



We Want to Serve You the <u>Best</u> We Can! Please use the below schedule as your JFM feed order-time guideline. Thank-You!

Feed Category	Order Time	
i ceu calegoi y		
Local Bag or Bulk	< 10:30 AM for next day	
Delivery	delivery	
Out of Area	< 10:30 AM + 48 hrs.	
(Bags/Bulk)		
Premix Orders	< 10:30 AM + 48 hrs.	
Special Orders		
(ex: Veterinary	< <i>10:30 AM</i> + 72 hrs.	
Prescriptions)		
Custom Orders	< 10:30 AM + 72 hrs.	
(ex: Off Premises)		
Micronized Corn	< 10:30 AM for next day	
and Soybeans	delivery	
Micronized	Please inquire.	
Wheat, Grain or	Call: 1-800-265-8725	
Non-GMO Beans		
Delivery days are Monday-Friday		

Delivery days are Monday-Friday

JFM GRAIN BANKING

Please call **Ralph Weber** to discuss our grain banking procedure before bringing any grains in for banking. **Call Ralph at 519-698-2082** or 1-800-265-8735

ralph@jfm.ca



JFM GRAIN & CORN PURCHASES

Please contact **Nathan Roth** to discuss any desired grain or corn sales before bringing them into JFM for purchase.

Commodities cannot be accepted without prior evaluation and approval.

Nathan Roth: Office: 519-698-2082 Mobile/Text: 519-501-9381 nathan@jfm.ca