



Jones
FEED MILLS LTD.

Linwood - Heidelberg - Wroxeter - Mitchell

Order Desk: 519-698-2082 * Dispatch: 519-698-9928

1-800-265-8735 Fax# 519-698-2719

www.jfm.ca

November 2014

Livestock

Futures



November 3, 2014

Live Cattle - \$/cwt

Dec	187.46
Feb	187.51
Apr	186.95
Jun	175.77
Aug	172.73

Dressed Hogs - \$/ckg

Dec	186.21
Feb	186.26
Apr	188.59
May	191.23
Jun	199.91

Canadian \$

December 2014: \$ 1.1289

Source: Farms.com

A Decade of Passion for JFM and its Customers!

JFM has always been fortunate to have sincere and courteous customer service staff. This is certainly the case when people speak of Paul Oke, JFM Customer Service Representative. Paul has been a member of the Jones team for ten years. With roles spanning from Health and Safety Co-ordinator to the order desk and customer service, across each of the Heidelberg and Linwood mills, Paul prides himself in "being able to help tailor Jones products to individual needs so that each customer is satisfied". Paul believes that it's the little things that matter; like saying "please" and "thank you" and "you're welcome", and genuinely acknowledging customer questions and concerns. When not at work, Paul enjoys reading, playing guitar, and watching various sports including hockey, football, auto racing and lacrosse. Previous to Jones, Paul had the interesting role of caring for the Stanley Cup for the Hockey Hall of Fame. Paul lives in Waterloo with his wife, Chantal and his daughter, Annie. Paul's life philosophy is simple. "Live every day like it's your last!"



Busy Times at the Feed Mill!

This fall, Jones Feed Mills, like many mills in the country, is experiencing a significant increase in demand for its feed. Though seasonal in part; (cattle coming off pasture, cattle arriving from the west, fall dairy incentives etc), much of this demand is influenced by high market prices for all domesticated species which has increased the number of total livestock being fed. JFM is and has been making many adjustments to its production and dispatch processes, including adding staff, to account for this demand and appreciates your patience should your order have come later than expected. We encourage you to give our order desk as much time as possible when ordering feed through this time (see order time chart on reverse) to ensure proper delivery times. We thank you for your patience and commit to faster turnaround times in the future.

Meadows Attends Lely Robotic Training

Last month, Chris Meadows, JFM Ruminant Nutritionist attended the week long Lely Farm Management Support Advisor Training in eastern ON. On the training, Chris comments, "Robots are being adopted throughout the dairy industry and Jones customers are no exception. This course was extensive and will help JFM assist robotic farms to get the most out of their robotic milking units".

DRIVERS WANTED

Jones Feed Mills has immediate openings for the following full and part-time driver positions: Bag Truck, Bulk Truck and Swing Drivers. AZ or DZ required. Please drop your resume off at any of the JFM mills or submit to: Fax: 519-698-2719 or email to lori@jfm.ca



On the Calendar...

- Nov 7-16 Royal Agricultural Winter Fair, Toronto, ON
- Nov 25 OFA Annual Convention - Niagara Falls
- Nov 26 Forage Focus Shakespeare Community Centre
- Nov 27 Advanced Farm Management Program - Ancaster
- Jan 7-13 Grey-Bruce Farmers Week - Elmwood Comm Centre
- Jan 8-10 - Beef Industry Convention - London, ON



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Jones STRESSFIGHTER



When calves and protein prices are at a premium, every dollar counts!

Use the **Jones STRESSFIGHTER program** to give your calves the start they need.

The Jones STRESSFIGHTER approach:
Knowledgeable staff and nutrition teams that can consult on feed & transition.
Feeds that ensure proper protein delivery.

Feeds that use heightened vitamin and mineral levels for stressed calves.

The use of qualified feed ingredients to aid in optimizing rumen health.

Feeds available as premix, supplements and complete feeds.

Talk to a member of the Jones Beef Team about feeding and transitioning your calves this fall and ask how you can receive a Jones barn thermometer.



We Know Beef!



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**We Want to Serve
You the Best We
Can!**

Please use the below schedule as your JFM feed order-time guideline.

Feed Category	Order Time
Local Bag or Bulk Delivery	Before 10:30 AM for next day delivery
Out of Area (Bags/Bulk)	Before 10:30 AM + 48 hrs.
Premix Orders	Before 10:30 AM + 48 hrs.
Special Orders (ex: Veterinary Prescriptions)	Before 10:30 AM + 72 hrs.
Custom Orders (ex: Off Premises)	Before 10:30 AM + 72 hrs.
Micronized Corn and Soybeans	Before 10:30 AM for next day delivery
Micronized Wheat, Grain or Non-GMO Beans	Please inquire. Call: 1-800-265-8725

Standard Order & Delivery Days are Monday-Friday

THANK-YOU!

Talk to your Jones Sales Consultant or call Customer Service to learn about eligible volume discounts!

Use Jones "TRANS4M" to TRANSITION



Talk to a member of the Jones Dairy Team to see how TRANS4M can work for you!



Use TRANS4M to:

- Increase intakes through the post-fresh period!
- Increase peak milk
- Manage post-fresh metabolic disorders
- Recover post-fresh Body Condition Score losses
- Increase digestibility
- Maintain overall cow health through transition period!

Call Jones Feed Mill at 800-265-8375



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Jones Feed Mills 1024 Alfred Street, Linwood, Ontario 1-800-265-8735 www.jfm.ca

Jones Dairy
Producer Meeting
Postponed
See your Jones Dairy
Rep for more details.
New dates TBA!

Harvest Reminder!

When travelling on the roads with equipment this fall, always remember to ensure your hitches, safety chains, lights and SMV signs are all in place to ensure all loads are safe. **Safety First!**