



Jones
FEED MILLS LTD.

February 2016

Notice: JFM is closed February 15 for Family Day!

Linwood - Heidelberg - Wroxeter - Mitchell

Order Desk: 519-698-2082 * Dispatch: 519-698-9928

1-800-265-8735 Fax# 519-698-2719

www.jfm.ca

Brian Baynton Joins Jones Sales Team

It is with great enthusiasm that we announce that Brian Baynton has accepted the position of Poultry Sales Consultant with Jones Feed Mills.

Brian has over 30 years of experience in the feed industry and has held positions on both the wholesale and the retail side of the industry, across all species. Brian also worked for a period of time in the agriculture finance industry, bringing him further knowledge to his new role. This combined knowledge and experience along with Brian's professional approach and pleasant demeanour, makes him a tremendous candidate in his new position.



In his role, Brian will work closely with new and existing conventional poultry producers on their nutrition as well as assisting them with economic and management influences and opportunities.

Brian lives in Heidelberg, Ontario with his wife Jan, where they raised their three children. In his spare time, Brian likes to walk his two dogs, read and research early colonial history. Please join us in welcoming Brian to the Jones Feed Mills Sales Team!

FYI, Brian can be reached at 519-590-2613 (mobile/text) brianbaynton@jfm.ca

BLACK OIL SUNFLOWER SEEDS SALE

For the month of February receive \$2.00 off of the purchase of a 50 lb. bag of Black Oil Sunflower Seeds. 🌱



Reminder from the Jones Health and Safety and Dispatch Teams...

Jones Feed Mills wishes to remind everyone to ensure that your laneway, yard and bin areas are all clear of snow and ice so that our delivery and sales personnel can work safely while on your farm.



Thank-you for your help!

Chick Days



are coming!

Watch for details in the JFM March newsletter!



Livestock

Futures

January 29, 2016

Live Cattle - \$/cwt



Apr	189.33
Jun	174.21
Aug	168.57
Oct	169.60

Dressed Hogs - \$/ckg



Apr	186.93
May	202.30
June	212.81
July	211.28

CDN \$: \$1.41 (March 2016)

Source: Farms.com



On the Calendar...

Feb 4-5 London Dairy Conf

Feb 16-18 BFO AGM Toronto

Feb 17 SW ON Swine Conf – Ridgetown, ON

Feb 18 SW ON Dairy Symp Woodstock, ON

Feb 24 Ontario Goat AGM Woodstock

March 5 Waterloo County Holstein Car Tour

March 9 ON Veal AGM Tavistock

March 18-19 Jersey Canada AGM Ingersoll, ON

March 19 Perth County Holstein Car Tour

March 22-23 PDO Conf - Toronto

April 4 Ontario Spring Discovery Show – Ancaster, ON

April 5-6 London Swine Conf

April 6-7 London Poultry Conf

April 6-7 Canada Dairy Expo Stratford, ON



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Naturally Produced Meats

Available at Miller's Stone:



Organic Chicken

Non-GMO Beef

Naturally Raised Pork

Numerous cuts and package sizes available.

Dry Matter? What's the matter?

Often we are asked why feed intakes change (up or down) when nothing in the ration has changed. Whether it be a herd of dairy cows, a pen of steers or group of growing heifers, an animal's appetite is effected by the amount of actual dry matter they consume. Often the first place to check when intakes vary, is the dry matter values of the forages being fed. Forage dry matters change as feed from different fields, different seed varieties, weather conditions (rain or snow) as well as areas within the silo or bag are fed. The JFM sales and nutrition teams recommend regular checking of all forages to ensure your rations reflect the most accurate values of moisture to ensure you are getting the most from your ration. Dry matter testers (costers) are available through Jones Feed Mills. Talk to your Jones Sales Consultant to learn more.



DFO Incentive Days (as per 01/18/16)

2016	Conventional Total	Organic Total	DHA Total
February	1	4	4
March	0	4	3
April	0	4	3
May	0	4	0



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The new Jones high capacity premix plant

Premix - What are the Questions?

Premix is a critical component of any ration. Before choosing a premix, ask yourself:

- Is the cheapest price/tonne the best choice for me?
- Why are there different feeding rates?
- Should I use straight premix or a blended supplement?
- What are the results going to be?

At Jones Feed Mills, we specialize in the production of quality premixes. We will formulate your premix to your individual needs and help you maximize the return on your farm input ingredients by only using the ingredients needed to reach your individual goals

Call: 519-698-2082 or 1-800-265-8735 Online: www.jfm.ca